# Smart Science to Improve Lives<sup>TM</sup>



## Who We Are & What We Do

Since 1925, we have been the name behind the high performance ingredients and technologies in some of the biggest, most successful brands in the world: creating, making and selling speciality chemical ingredients that are relied on by industries and consumers everywhere.

#### **Our Business Model**



### Engage

Working closely with our customers and supply chain, we identify unmet consumer needs around the world.



### Create

We create innovative and sustainable ingredients and technologies that meet consumer needs.



#### Make

Our manufacturing sites all run flexible operations to consistently high standards.



#### Sell

We have a direct selling model with sales, technical and warehousing local to customers.



## Where We Operate





Our global team

## Markets We Serve

**Personal Care** 

Life Sciences

Health Care Crop Care

**Industrial Chemicals** 

**Smart Materials** 

Performance Technologies

**Energy Technologies** 

Home Care & Water

















## Making a Positive Difference



"We use our smart science to innovate with our customers to meet their needs and improve lives by contributing to the challenge of the United Nations Sustainable Development Goals."

### **Our Strategy**



Deliver consistent top and bottom line growth.



Increase the proportion of protected innovation.

**Steve Foots**, Group Chief Executive



Accelerate our customers' transition to sustainable ingredients.



## Introducing the UN SDGs



### The role of the United Nations Sustainable Development Goals (UN SDGs)

- To avoid the need for a subjective view on what is 'good' or 'bad' for society
- SDGs adopted as a reference point; agreed by 200 governments
- They are the closest thing to a strategy for planet Earth that humanity has ever generated.



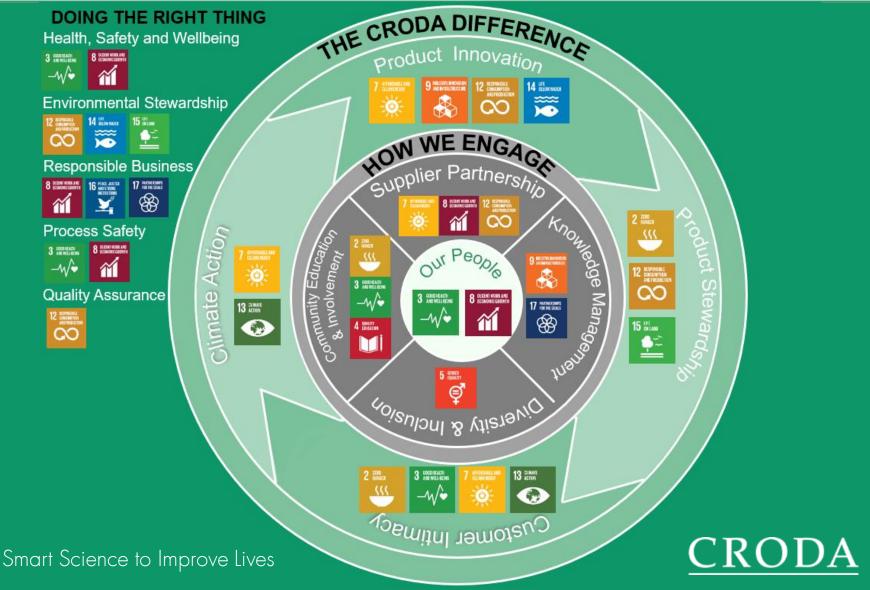
## Croda Commitment

We will be the most sustainable supplier of innovative ingredients. We will create, make and deliver solutions to tackle some of the biggest challenges the world is facing.





## Material Areas and the SDGs



## Our Carbon Impact

#### **Product Manufacture**

Carbon absorption during growth of renewable raw materials

Investment in renewable energy and efficient processes

Low cradle-to-gate carbon footprints of our products

We can measure these in-house by modelling Life Cycle Assessments in SimaPro, following technical specification ISO 14067

### **Products in End Application**



Leading to reduction or avoidance of CO<sub>2</sub> emissions



## Elements of Innovation



Input

#### **Raw Materials**

Petrochemical or bio-based carbon?



### Minimising Carbon, Energy & Water Use.

What best practice processes can we use?



### What is the sustainability output?

Are sustainability benefits inherent to the product? e.g. Biodegradability or ecotoxicity

Will the product give a sustainability benefit in-use?



## ligning SDGs with Innovation



































**Product** 

### Inherent (Biodeg/Ecotox.):











#### **Performance:**



















## Targets & Metrics

Making Sustainability & Innovation Inextricably Linked.

Mindset



Minimum Sustainability
Criteria
Driving mindset & behaviour.

Metrics



Measuring
Sustainability Outputs
Progress versus Group targets.



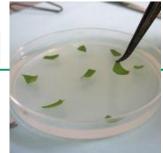
## Plant Cell culture



SOURCING



SAMPLING & DECONTAMINATION



INDUCTION OF NATIVE CELLS



TRANSFER IN LIQUID MEDIUM



CELL LINE SELECTION



CALLOGENES IS



TRANSPOSITION & SCALE-UP PROCESS



INDUSTRIAL PROCESS

ACTIVE
INGREDIENTS
OBTAINED BY
PLANT CELL
CULTURE



# Plant Cell Culture offers new possibilities to reduce land use



- ✓ No crops
- ✓ No seasonality
- ✓ No supplier
- ✓ Unlimited availability

### **ECO-SUSTAINABILITY**

- ✓ No over exploitation of land
- ✓ Reduced use of solvents
- ✓ No over harvest risk

### **ETHICS**

- ✓ Land can be used for food crops
- ✓ Protection of plant and biodiversity

### SAFETY AND QUALITY

- ✓ High, standardised active quantity
- ✓ No undesired pollutants
- ✓ No GMOs





# Any Questions?



